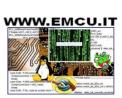
## **Company Presentation**

February 2016

#### **Roberto Alboresi**

**Distribution Italy – South & East Territory Manager** 







A global semiconductor leader

2015 revenues of **\$6.90B** 

Listed: NYSE, Euronext Paris and Borsa Italiana, Milan

- Who We Are
- Approximately 43,200 employees worldwide
- Approximately 8,300 people working in R&D
- 11 manufacturing sites
- Over **75** sales & marketing offices



- Research & Development
- Main Sales & Marketing
- Front-End
- Back-End









### Our Vision 3

ST stands for

life.augmented

Everywhere microelectronics make a positive contribution to people's lives, ST is there





### Application Strategic Focus

#### The leading provider of products and solutions for Smart Driving and the Internet of Things





















Addressing a Serviceable Available Market (SAM) of around \$150B



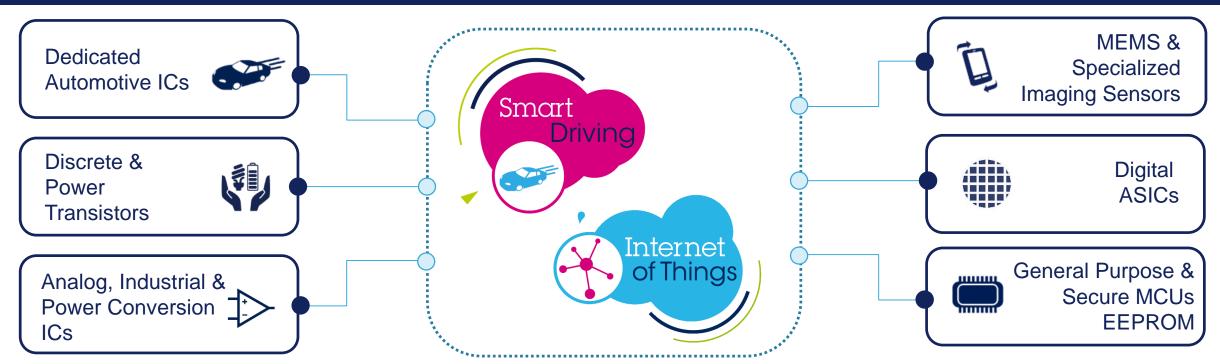






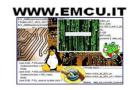
### Product Family Focus 5

#### The leading provider of products and solutions for Smart Driving and the Internet of Things



Portfolio delivering complementarity for target end markets, and synergies in R&D and manufacturing

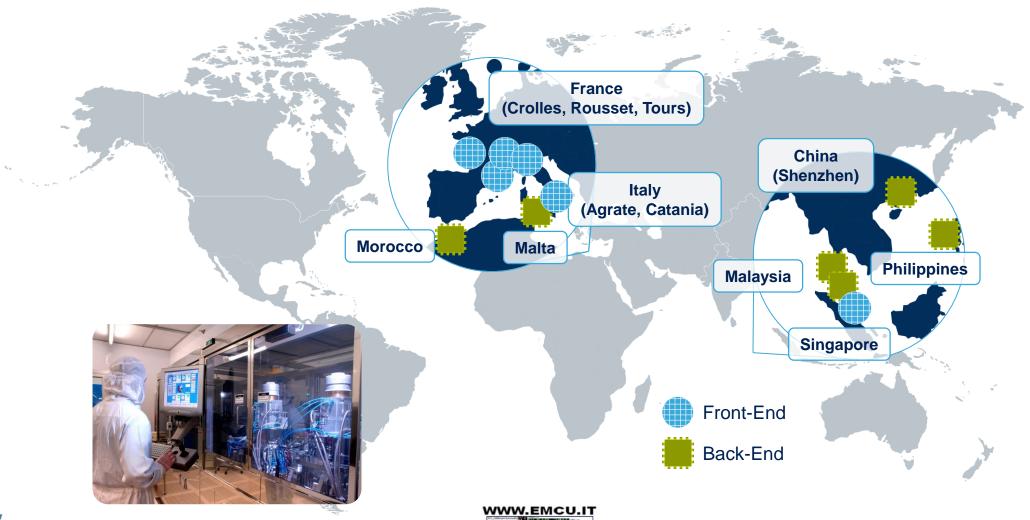








### Flexible and independent Manufacturing









### ST Italy - a large and significant presence

Agrate
Castelletto
Aosta



Arzano/Napoli Marcianise

Catania Lecce Palermo









WWW.EMCU.IT

### An unwavering Commitment to R&D \_\_\_\_\_\_

Advanced research and development centers around the globe

~ 15,000 patents; ~9,000 patent families; more than 500 new filings (in 2015)

~ 8,300 people working in R&D and product design









### Partners with our Customers worldwide



#### **FY15**

#### Top 10 OEMs\*:

Apple

Bosch

Cisco

Conti

Delta

HP

Huawei

Samsung

Seagate

Western Digital

#### **Top 5 Distributors\*:**

**Arrow Electronics** 

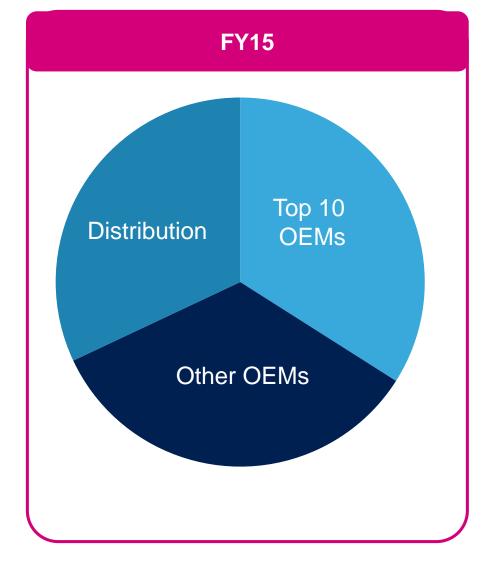
Avnet

Edom

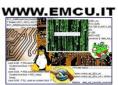
Wintech

Yosun

### **Customer Base**





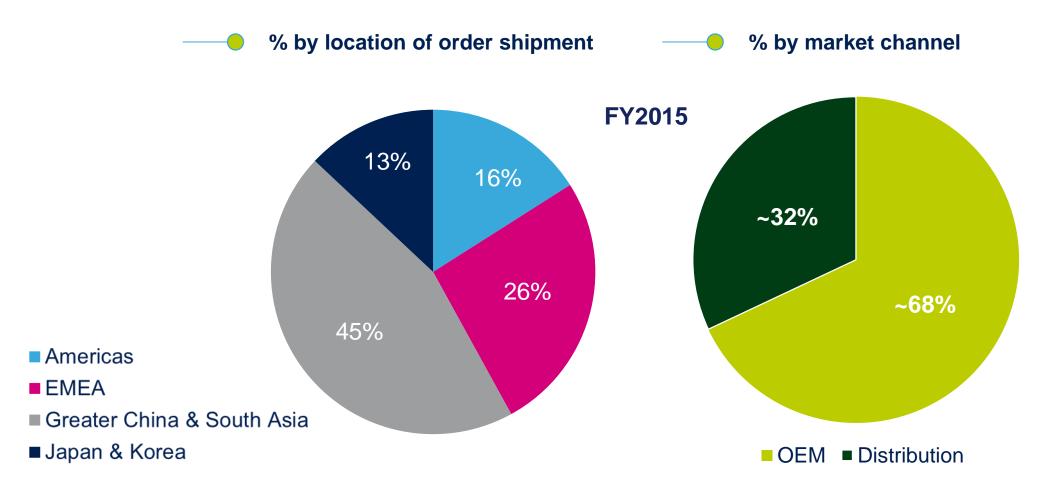






### A global Semiconductor Player

### Regional sales and Sales by Channel





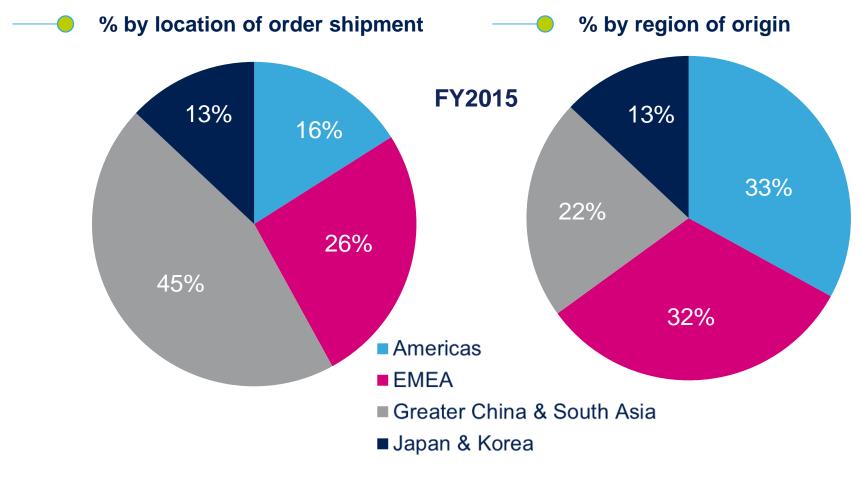




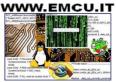


### A global Semiconductor Player

### Regional sales by shipment and region of origin



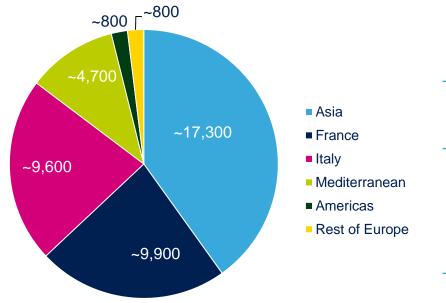








# Present in over 35 countries People are our Foundation



Manufacturing	~ 65%
Research & Development	~ 19%
Marketing & Sales, Divisional Functions, Administration & General services	~ 16%

...working everyday to increase the quality and experience of life for all











## ST Sustainability Strategy

### Governance, Ethics & Risk Management



### People

- Health & Safety
- Development & Engagement
- •Labor & Human Rights



#### Business

- Innovation
- Customer Relations
- Financial Performance



# Environment & Operations

- Environmental Efficiency
- Supply Chain Responsibility
- Sustainable Technology

**Local Communities** 

















